



Product BULLETIN

****IMPORTANT ANNOUNCEMENT**** **WALL BASE STANDARD OFFERING**

August 11, 2020

Dear Valued Distributor Partner,

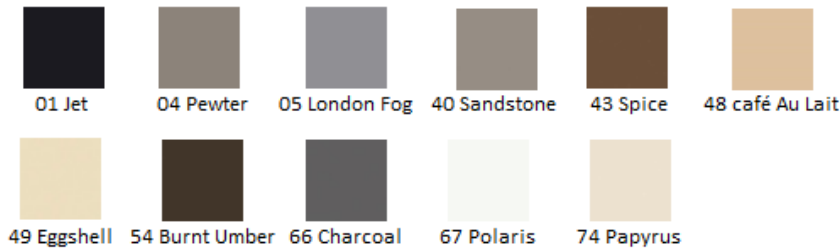
VPI is proud of the great service level that you have come to expect from us as your partner supplier. While we plan to continue to meet this expectation, we are making a change to our standard wall base offering to ensure timely delivery of our core 4" x 1/8" cove base products. This decision is driven by continuing growth in 4" x 1/8" cove base and declining demand in other wall base products. Accordingly, we are limiting the number of colors and profiles available without a minimum order quantity. Please refer to the standard offering below. These changes become effective September 15, 2020.

<u>Product</u>	<u>Minimum Order Qty</u>
4" x 1/8" cove base (toe)	1 carton – 70 standard colors (no change)

All Others:

4" x 1/8" straight base (toeless)	1 carton – 11 standard colors*
2.5" x 1/8" cove & straight base	16 cartons - balance of 70 colors
6" x 1/8" cove & straight base	
2.5" x .080" cove & straight base	
4" x .080" cove & straight base	
6" x .080" cove & straight base	

***11 Standard Colors, no minimum**



Based on the minimal demand for these affected skus, we expect this change will create little or no disruption to you. As special circumstances arise from time to time, feel free to reach out to your sales representative should you have any concerns regarding this announcement.

Thank you for your continued support of VPI.

Kind Regards,

Jeff J. Udovich

Sr. Vice President, Administration





Product BULLETIN

September 1, 2019

****IMPORTANT ANNOUNCEMENT**** **NEW VPI PRODUCTS**

Dear Valued Distributor Partner,

VPI is proud and excited to launch our new Smart Step™ Rubber and Smart Step™ Vinyl Stairwell Management Systems which includes the following New Products:

- New and Improved Smart Step™ Rubber Stair Tread (with and without integrated riser)
- Available Rubber Tread pattern options include Raised Round and Hammered
- Available Rubber Tread nosing options include grip nose, high visibility nose and luminous emergency egress
- Matching Landing Tile - 12"x12" or 18"x18" sizes
- VPI #503 Tread and Landing Tile adhesive

Please note that as a result of this new Rubber Stair Tread offering, we are discontinuing our previous Rubber Flooring product line which includes rubber treads, rubber tile and rolled rubber flooring effective September 1, 2019. That said, we will do our very best to tie up any loose ends on open orders that may extend beyond this date.

Please find enclosed the details of these new and exciting products. Also enclosed for your reference is a Distributor Price List that has been restated to include these new product offerings, complete with ordering information and product specifications. Note, there are no price changes to existing products.

Thank you for your continued support of VPI and we hope that these great new products allow us to continue to mutually grow our business together.

Kind Regards,

A handwritten signature in blue ink that reads 'Jeff J. Udovich'.

Jeff J. Udovich
Sr. Vice President, Administration



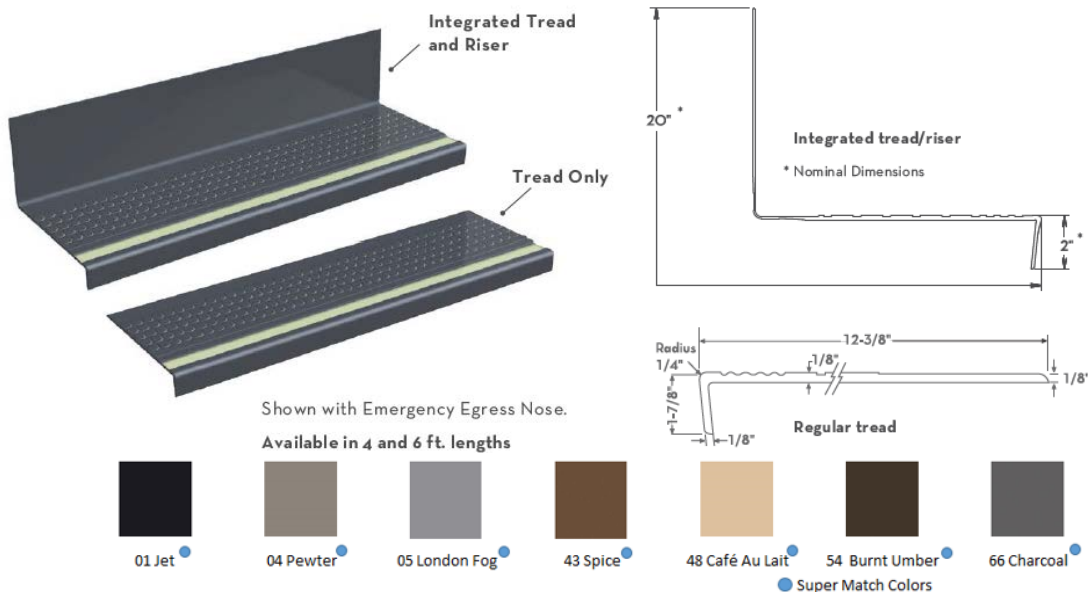
For more information visit us at www.vpiflooring.com
Contact us at [800-874-4240](tel:800-874-4240) or floor@vpicorp.com

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Phone: 920-458-4664 Fax: 920-458-1368

***** NEW PRODUCT *****
Smart Step™ Rubber Stair Treads

VPI's new Smart Step™ Rubber Stair Treads offer multiple design options and high performance at a very competitive price. The use of highest quality raw materials and manufacturing methods assure the lowest cost of ownership.

- 20" Integrated Tread (with built-in riser) and 12.5" Regular Tread
- Available in Raised Round pattern with multiple nosing types: standard square nose, tactile grip nose, high visibility nose and luminescent emergency egress nose
- Available in Hammered pattern (standard square nose only)
- Available in 48" or 72" lengths; custom lengths available with minimum order
- 7 available colors (no minimum order quantity) that match throughout VPI's Stairwell Management portfolio (i.e. wall base, LDR, stair stringer, stair riser, nosings and landing tile)
- 3-week production lead time if not in stock (shortest in the industry)
- FloorScore certified low-level LEED contributing VOC emissions
- Backed by the longest warranty in the business



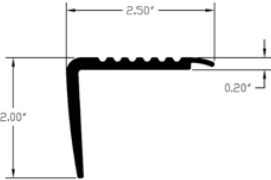
VPI is pleased to announce the introduction of VPI #503 Tread and Landing Tile Adhesive to be used for both tread and landing tile installation. Sold in 1-gallon units (VPI item # 05031G).



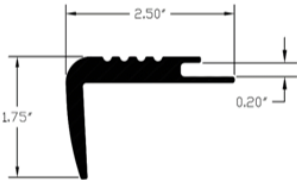
***** NEW PRODUCT *****
Smart Step™ Rubber Stair Nosings

VPI's new Smart Step™ Stair Nosings are a great finishing touch for that top stair. With multiple nosing styles available, they are the perfect complement to the new Smart Step™ Rubber Stair Treads and Smart Step™ Vinyl Stair Treads.

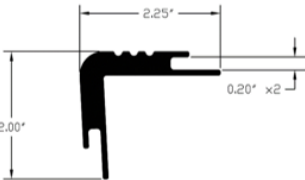
- Available in 12' lengths; one carton minimum order quantity
- Available in 4 of the most popular profiles
- 7 available colors that match throughout VPI's Stairwell Management portfolio (i.e. stair tread, wall base, LDR, stair stringer, stair riser and landing tile).



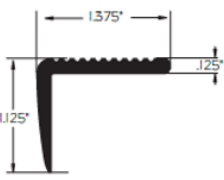
ACC302
1/8" Overlap Nosing



ACC304
1/4" Undercut Carpet Nosing



ACC306 1/4" Double
Undercut Carpet Nosing



ACC320 1/8" Light
Duty Commercial



01 Jet



04 Pewter



05 London Fog



43 Spice



48 Café Au Lait



54 Burnt Umber



66 Charcoal

● Super Match Colors

Stair Nosings can be installed using VPI #503 (05031G) Stair Tread and Landing Tile Adhesive or VPI #100 Solvent Free 2-part Epoxy (01001G). Nose caulk is required (NC-2) to complete the installation.



***** NEW PRODUCT *****

Smart Step™ Stairwell Landing Tiles

VPI's new Smart Step™ Landing Tiles were designed to be the perfect finishing touch to any stairwell. Color-coordinated with Smart Step™ Rubber Stair Treads and Smart Step™ Vinyl Stair Treads, Nosings to offer beautiful visuals and the longest wear warranty in the industry.

- Available in 12" x 12" or 18" x 18" tiles; one carton minimum order quantity
- 7 available colors that match throughout VPI's Stairwell Management portfolio (i.e. stair tread, wall base, LDR, stair stringer, stair riser and nosings).
- Ships with initial cleaner at no charge
- Longest wear warranty in the industry



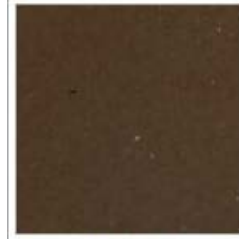
Jet 001



Pewter 004



London Fog 005



Spice 043



Café Au Lait 048



Burnt Umber 054



Charcoal 066

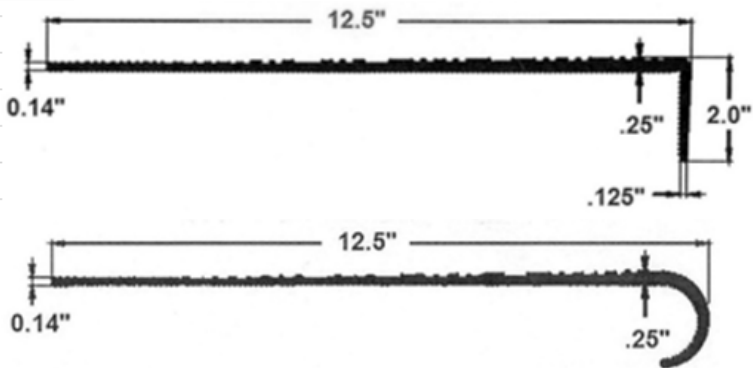
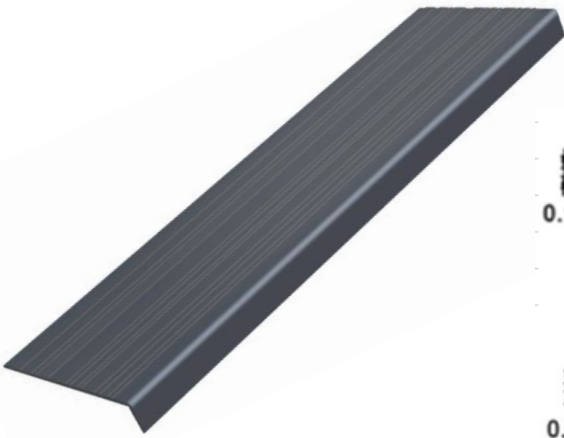
Landing Tile can be installed using VPI #503 (05031G) Stair Tread and Landing Tile Adhesive.



***** NEW PRODUCT *****
Smart Step™ Vinyl Stair Treads

VPI's Smart Step™ Vinyl Stair Treads are designed for heavy-duty applications with a focus on performance and value.

- Linear design provides excellent shoe grip and pleasing appearance
- Nose gauge is thicker than competitors for greater durability
- Available with square or round nose
- Available in 48" or 72" lengths; custom lengths available with minimum order
- 5 available colors (no minimum order quantity) that match throughout VPI's Stairwell Management portfolio (i.e. wall base, LDR, stair stringer, stair riser, nosings and landing tile)
- FloorScore certified low-level LEED contributing VOC emissions
- Backed by the longest warranty in the business



Vinyl Stair Treads can be installed using VPI #503 Tread and Landing Tile Adhesive (05031G) or VPI #100 Solvent Free 2-part Epoxy adhesive (01001G). Nose caulk is required to complete installation (NC-2).

